



207 MARKET STREET
FAIRMONT, WV 26531 USA
sales@phalanxgear.com
www.PhalanxGear.com
(304) 504-2214

9/25/2016

Dear Customers,

Thank you for taking the time to check out our company. My name is Tony Paulk, and I started Phalanx International, LLC in 2012 with the goal of offering superior, top of the line products at a reasonably low price. Since the very first day, we have continued to improve, learn, and evolve the company over the years into a brand trusted by hundreds of law enforcement and military personal nationwide. Our customers range from some of the largest fish in the industry to single orders by some of the best men and women that serve their communities throughout the United States.

Phalanx International, LLC sources only the best products from our wide range of manufacturers throughout the world. We attempt to source materials here in the United States when possible, but unfortunately these usually come with a higher price tag. In order to maintain a competitive price while continuing to ensure a quality product, we currently import the majority of our materials and products from China, South Korea, and Canada (in order of greatest amount of imports, largest to smallest). Our manufacturing, research and development, and quality control is conducted by some of the best ballistics experts in these countries. With over one hundred (100) years of combined experience, Phalanx International, LLC only uses the best!

That being said, as a consumer myself, I understand some of our customers' concerns regarding goods manufactured in certain countries. I want to assure you we are unlike the majority of U.S. companies that are simply looking for the lowest bidder and aren't worried about quality of the product. Phalanx International, LLC is the complete opposite of this practice. Our products are manufactured using only the highest quality materials and in small batches for quality control. Our ballistic products are tested and pass NIJ ballistic testing both by a third party laboratory out of Maryland as well as in house here in West Virginia.

All of our products come with our Life Time Warranty unless otherwise stated. If you are not completely satisfied with your purchase, we will gladly accept a return of the item and refund your payment. At the end of the day, my ultimate goal is to get you protected. If we can't do it, we will use our expertise to guide you to a company that can. Don't hesitate to reach out by phone or email!

Sincerely,

Tony Paulk | Founder
Phalanx International, LLC