



Closest Match to the Signature Brand (except the price!)

Comparison Feature:	"Signature" Brand	Gibraltar Furniture Brand	Most Others
Offered in a wide variety of leather colors	Yes	YES- Multiple Leather colors, including top grain, primo, and full aniline	No, use inexpensive leather from not grade A tanneries
Offered in a wide variety of fabric colors	Yes	YES- Multiple fabric options or choose your own (for an extra charge).	No, use inexpensive cashmere/wool blend that quickly pills and just doesn't last
Customer's Own Materials (COM) is available	Yes	Yes, we are happy to work with your materials for any quantity	No, this is something they cannot do because they are the factory owner.
Dimensions of the chair match the "signature" Brand	Yes	YES, dimensions match, design details match, like the thickness of the arms, the height of the back; sewing on the back; seat depth is the same	No, dimensions are smaller arms are thinner, many design details are ignored; seat depth too short
Stainless steel frame polished to high luster; body sits flush to the frame	NO, frame is mild steel with flash chrome plating; Yes, sits flush to the frame	YES, 1 inch square stainless steel tubing welded and polished; body sits flush to the frame	No, mild steel with chrome plating; undersized metal frame
Adjustable floor glides	Yes	YES, adjustable floor glides with removeable stainless steel cap	No
Solid wood frame construction; separate back panel	Yes	YES, heavy duty internal wood frame, mortised and tendon joints, separate back panel	No, most claim to have wood frame
Leather on all sides of chair, including the sides and back	Yes, all surfaces are leather except small area on seat bottom where there is nylon fabric	YES, all surfaces are leather except small area on seat bottom where there is nylon fabric	No, use faux leather backs and sides
Back cushion angled to fit the	Yes	YES, bottom of back cushions are angled so	No, square cushion, that sits too tall in the

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frame and attached to the frame		they sit flush to the bottom cushion; attached to the frame with velcro	frame.
Foam Density adjusted for comfort	Yes, seat cushions are pretty firm	YES, we use HR (High Resilient), Multi-Density Foam, Dacron wrapped for superb seat comfort and durability; soft seating.	No extra padding, comfort level poor
Retail Price Chair	\$7,067	\$895 Fabric - \$995 Leather	\$999