

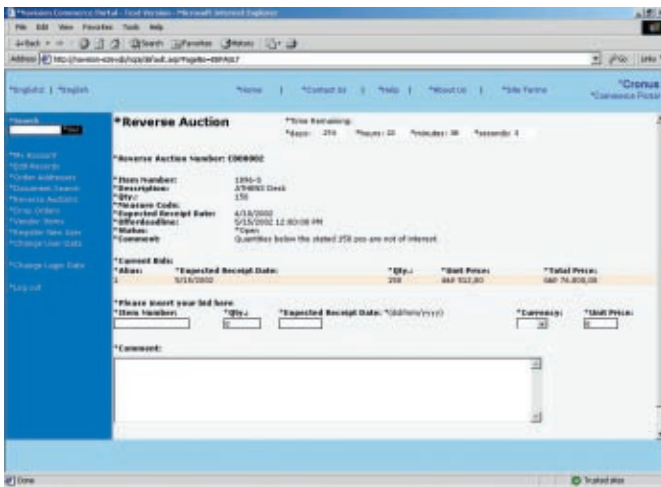
Commerce Portal Product Overview

Commerce Portal leverages the Internet to help you streamline interactions with vendors and customers. Commerce Portal allows you to:

- Improve your responsiveness to vendor and customer demands
- Make it extremely convenient for supply-chain partners to do business with you
- Reduce costs by automating commerce interactions

Recognize the Potential

The Internet provides a powerful new platform for collaborative commerce. If used correctly, it can strengthen your supply chain relationships and make them more efficient. But most collaborative solutions offered today only list product offerings. They don't take advantage of the full potential to streamline commercial interactions by giving supply chain partners access to real-time information and self-service functionality.



Conduct reverse auctions using Commerce Portal's Reverse Auction feature. The system automatically accepts the the lowest bid, helping you reduce purchasing costs by finding the best price on given items or services.

A New Way To Do Business

Commerce Portal brings all of your company's interactive business processes together in one application. It streamlines interactions with your partners by allowing Web-based trading, self-service and other forms of collaboration. Role-based and personalized user interfaces make interacting through a Web portal simple, swift and efficient. Everyone in the supply chain saves time and money. You can be sure that information is always up-to-date because Commerce Portal is completely integrated with your Navision back-office solution.

Improve Business Relationships

Give your customers and vendors customized on-line catalogs and unique offers using personal profiles. Commerce Portal lets you automatically target specific customers and customer groups based on information stored in your back-office solution. Anticipate customer needs based on items they purchased in the past, and offer cross-selling opportunities based on items in their shopping baskets. Allow them to subscribe to your website to receive e-mail updates about your products. Commerce Portal helps you give personalized attention to your customers, improving your relationships with them.

Offer Personalized Self-Service

Commerce Portal opens personalized windows to your system, allowing your supply chain partners and your customers to serve themselves. Doing business becomes faster and more convenient for them and for you. Commerce Portal allows them to:

- Check the shipping progress of orders
- Check item availability
- Create orders and view order status
- Convert quotes to orders
- Assign existing orders to blanket orders
- Search and query data

Lower Your Costs

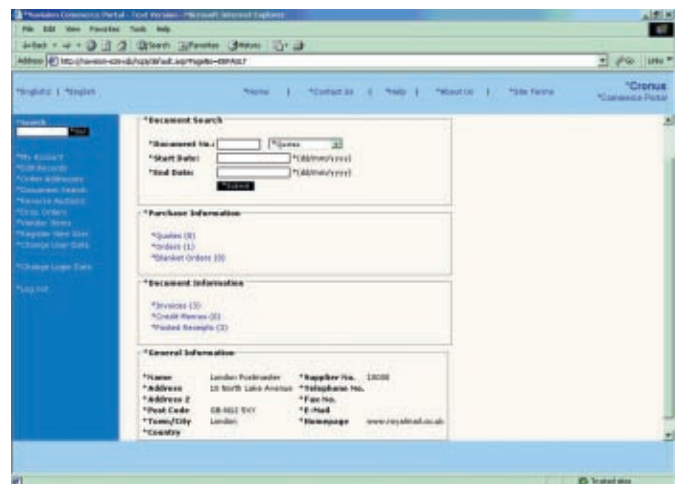
Together with your Navision business management solution, Commerce Portal makes it possible for you to work with your customers and vendors more efficiently. Automated transaction processes both reduce per transaction costs and allow you to support a higher transaction volume. Orders and quotes are entered directly into the Navision back-office system, eliminating the need to re-key them from disparate systems. Commerce Portal helps to lower your cost of doing business.

Maintain Data Security

Commerce Portal lets you provide each of your partners and customers with a personalized portal through which they do business with you. You can design any number of role-based portals such as consumer, B2B partner, vendor or external sales agent. In addition, you can specify different access rights and customization possibilities for every role and user defined in your Navision back office solution. You have complete control over your system security.

Want to Know More?

To learn more about Commerce Portal, contact your local Navision Solution Center or visit Navision on the Internet at www.navision-us.com.



Customers, vendors, and other partners can administer their own accounts directly from their web portal.



Commerce Portal leverages the Internet to streamline commercial interactions with vendors and customers.

Key Features Description

Role & Permission Management • Create and manage roles
• Set permissions

Sales Management • Set up customers
• Maintain contact information
• Track order cycles
• Allocate to blanket orders
• Extend easy reordering capabilities

Purchase Management • Maintain contact information
• Maintain product catalogs
• Maintain delivery dates
• Conduct reverse auctions
• Allow drop shipments to customers

Notification Management • Send event based e-mail
• Send personalized business data by e-mail

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Content Management • Manage and maintain web pages
• Personalize user web sites

Self Service Management • Allow users to maintain their own account information
• Conduct advanced document searches
• Conduct advanced catalog searches
• Download catalogs
• Track serial numbers

Microsoft Commerce Server • Customize and maintain catalogs
• Monitor user behavior
• Cross sell products
• Target customers based on preferences and behavior
• Analyze user behavior
• Create reports

System Requirements

- Server:**
- Navision Financials® 2.65
 - Navision Application Server
 - Microsoft® Windows® 2000 Server
 - MS SQL Server 2000
 - MS Commerce Server 2000